

Message Text

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DESIRED DISTRIBUTION

MARAD (MR. ATHAY)

----- 101330

R 112158Z DEC 73

FM SECSTATE WASHDC

TO AMEMBASSY MADRID

UNCLAS STATE 242284

E.O. 11652: N/A

TAGS: ETRN, SP

SUBJECT: VISIT OF MARAD CONSULTANT

1. THE MARITIME ADMINISTRATION (DEPT OF COMMERCE) HAS CONTRACTED WITH PRIVATE CONSULTING FIRM FOR STUDY OF GOVERNMENT AIDS TO MARITIME INDUSTRIES . PURPOSE TO EVALUATE THE PRESENT AND PROSPECTIVE SUBSIDY PROGRAMS AND POLICIES AS WELL AS TO INVESTIGATE APPLICABILITY TO US. STUDY WILL EXAMINE IMPACT ON FOREIGN VESSEL BUYERS AND SELLERS AND GENERAL ECONOMIC FRAMEWORK WITHIN WHICH AIDS ARE OFFERED.

2. PRINCIPAL INVESTIGATORS WILL VISIT 7 MAJOR MARITIME COUNTRIES FOR CONSULTATION. WASHINGTON EMBASSIES OF THOSE COUNTRIES TO BE VISITED HAVE AGREED TO ORGANIZE SCHEDULED VISITS WITH PRINCIPAL EXECUTIVES OF SHIPBUILDING AND SHIP OPERATING COMPANIES AS WELL AS WITH KEY GOVERNMENT OFFICIALS CONCERNED WITH MARITIME SUBSIDIES, TAX BENEFITS, CREDIT, CARGO PREFERENCE AND PROMOTION OF SALES OF SHIPS AND SHIPPING SERVICES.

3. SPANISH COMMERCIAL ATTACHE SUGGESTED THAT VISIT TO

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MADRID MIGHT BETTER BE ARRANGED THROUGH US EMBASSY MADRID.

SUGGESTED UNDER SECRETARY FOR MARITIME AFFAIRS IN MINISGRY
OF COMMERCE; DIRECTOR OF SHIPBUILDING, MINISTRY OF INDUSTRY;

DIRECTOR BANK OF CREDIT FOR RECONSTRUCTION; DIRECTOR INSTI-
TUTE FOR OFFICIAL CREDIT; DIRECTORS ASSOCIATION OF SPANISH
SHIPBUILDING AND SHIP OPERATORS ASSOCIATION; MANAGING
DIRECTOR OF CAMPSA; ASTILLEROS ESPANOL; ASPANO; I.N.I.;
IMPRESA NACIONAL; "ELCANO", COMPANIA ESPANOL DE
PETROLEOS; MARFLET.

4. INVESTIGATOR VISITING SPAIN THIS PURPOSE WILL BE
DR. J.J. KAPLAN, FORMER STATE DEPARTMENT OFFICER. PLANS
TO ARRIVE MADRID JANUARY 26 AND REMAIN FULL WEEK. WOULD
APPRECIATE EMBASSY ARRANGING SUCH SCHEDULE OF VISITS AS
EMBASSY BELIEVES USEFUL FOR ABOVE PURPOSE, INCLUDING AS
MANY FOREGOING OFFICIALS AND AGENCIES AS POSSIBLE.

5. APPRECIATE RECEIPT VISIT SCHEDULE BY DECEMBER 28 IF
POSSIBLE, IN VIEW WASHINGTON DEPARTURE FOLLOWING WEEK. KISSINGER

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